

Representative Projects**(±SF)**

Wal-Mart Stores	278,000
La-Z-Boy	250,000
Progressive Insurance	165,000
Ulta Cosmetics	165,000
Verizon Wireless	164,000
Motorola	132,000
Public Storage	100,000

Building Sales (±SF)

Pima Center	575,000
Canyon Corporation Center	365,000
Irvine Oaks	321,900
Sky Harbor Portfolio	296,800
Quads on Kyrene	160,400

Business Park Development (±SF)

Allred Cotton Center	1,000,000
Chandler Freeway Business Park	793,600
Chandler Airport Center	570,000
Eastbank Business Park	300,000

Build-To-Suit (±SF)

Wal-Mart Stores	160,000
ASM America	130,000

Land Sales (±Acres)

Allred Cotton Center	225
Chandler Park Place	72
Chandler Freeways	65
Pima Center	58
Cardinal Health	42
Southbank Business Park	35
Red Mountain Freeway Center	30
Chandler Fashion Center	25

BACKGROUND and CAREER EXPERIENCE

Bob Crum's 30-year commercial real estate career began after spending two years in the NFL with the St. Louis Cardinals. Bob joined Ross Brown Partners in 2008 following a 20-year career with CB Richard Ellis, where he became one of the most outstanding sales professionals in the Phoenix office. He earned the highest title given to a sales professional—that of Senior Vice President. In addition, Bob was a member of the Colbert Coldwell Circle in 2007, 1999 and 1997, representing the Top 3% of the company's sales professionals nationwide. He was consistently ranked as one of the Top Ten Producing Sales Professionals in the Phoenix office.

Bob's skills clearly represent the underpinning of Ross Brown Partners' core values. He continues his success and maintains a high level sales production by offering his clients the most comprehensive and professional service available in the industry.

Bob has a unique skill set, created by experience across the spectrum of commercial real estate brokerage, investments, development, planning and entitlement. He has successfully completed in excess of 14 million square feet of leases, building sales, business park development and build-to-suit properties. Ownership brokerage, management and sales of apartments, retail and land development make Bob a truly value add partner.

ACTIVITIES and INTERESTS

A native of Arizona, Bob has enjoyed many activities while building a Real Estate career. He has coached and mentored young people for 25 years while enjoying participating in golf and bowling. As a member of the Cardinals NFL Alumni, he supports charitable community events. He also served on the University of Arizona Alumni Association Board of Governors. Bob has five grown children.

EDUCATION

University of Arizona – Tucson, Arizona
Licensed Real Estate Agent, Arizona